NAMIBIAN
AGRONOMIC BOARD

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CROP SUBSECTOR OUTLOOK - NAMIBIA

Fruits

Grains

Vegetable

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Date: 08 October 2025

1. BACKGROUND

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- About **70%** of Namibia's population relies **directly or indirectly** on agriculture for their income, livelihood, and food security
- The primary **crop subsector**, contributes a relatively small percentage to **GDP (2.5% to 3.7%)**, but crucial for the country's economy
- The agriculture sector is the **largest employer (21.49%)** particularly through **subsistence farming** - 2023 World bank
- Over the past 35 years, governments implements various schemes/ initiatives such as: (Market Share Promotion, Grain Marketing Mechanism, Dryland Crop Production Programme, Horticulture Support Programme, Green Scheme Policy
- However, Namibia is a **net importer (approximately 70%)** of agronomic and horticulture products (raw or processed products).
- Attributed to various challenges such **drought, high cost of production**, **long distance to markets**, lack of cold storage, **access to markets (seasonal oversupply) etc.**
- **NPD6 priorities agriculture: Increase Food Self-sufficiency to 80% from the current 30%, Crop Export from N$1.9 billion – N$2.8 billion, Agro-processing - increase contribution to GDP from 7.5% to 10%**

2. SADC WEATHER OUTLOOK – 2025/2026 SEASON

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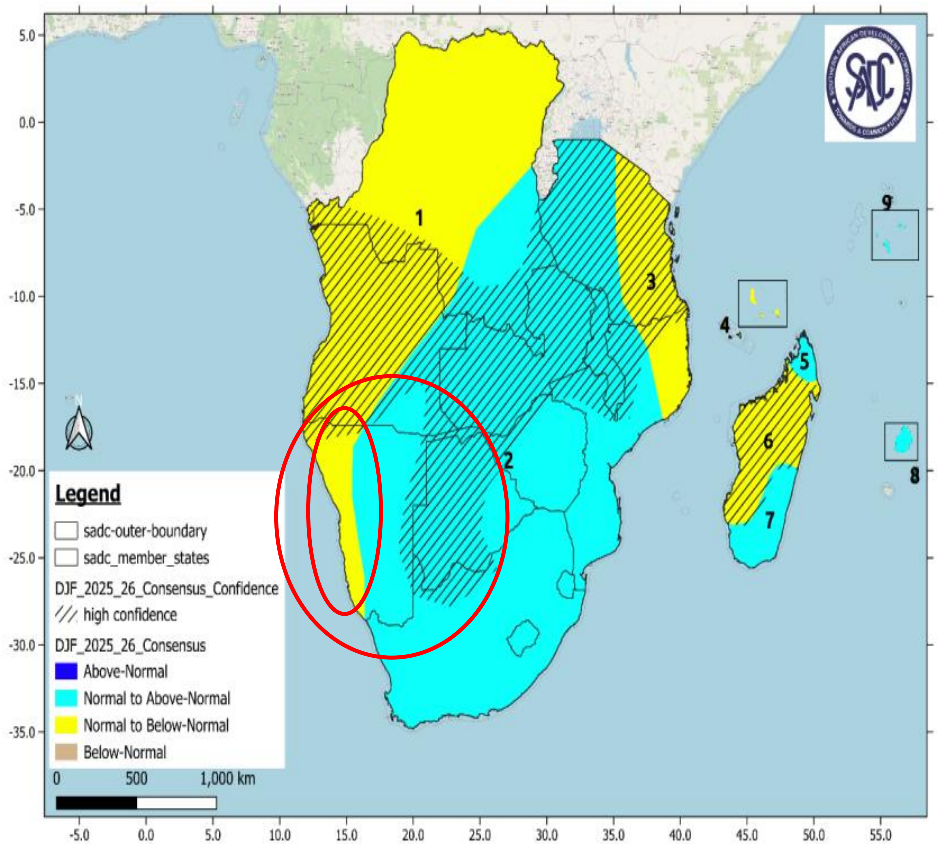
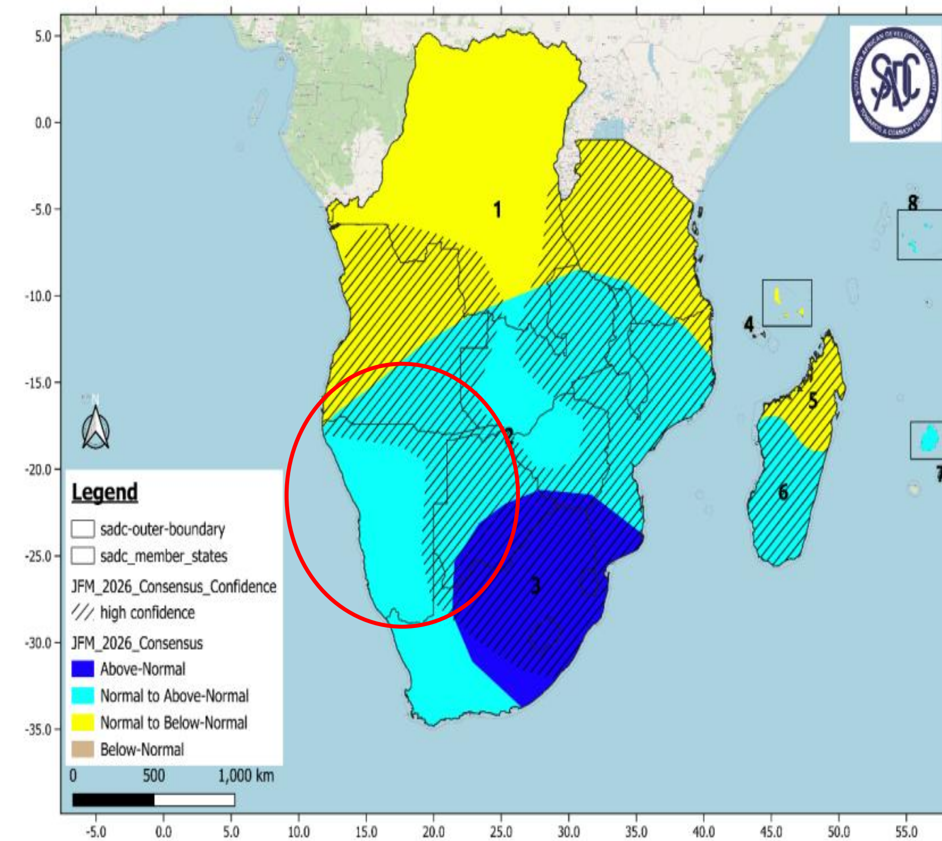
- ❖ **Namibia likely to receive normal to above-normal rainfall (Dec 2025 to March 2026) dryland planting season**
- ❖ **Except the western part of Namibia where normal to below-normal rainfall is expected Dec 2025- Feb 2026**

DECEMBER 2025, JANUARY-FEBRUARY 2026



JANUARY-FEBRUARY-MARCH 2026



3. GRAIN INDUSTRY TRENDS AND OUTLOOK

3.1 GRAIN SUPPLY AND DEMAND TREND & OUTLOOK 2025-2026

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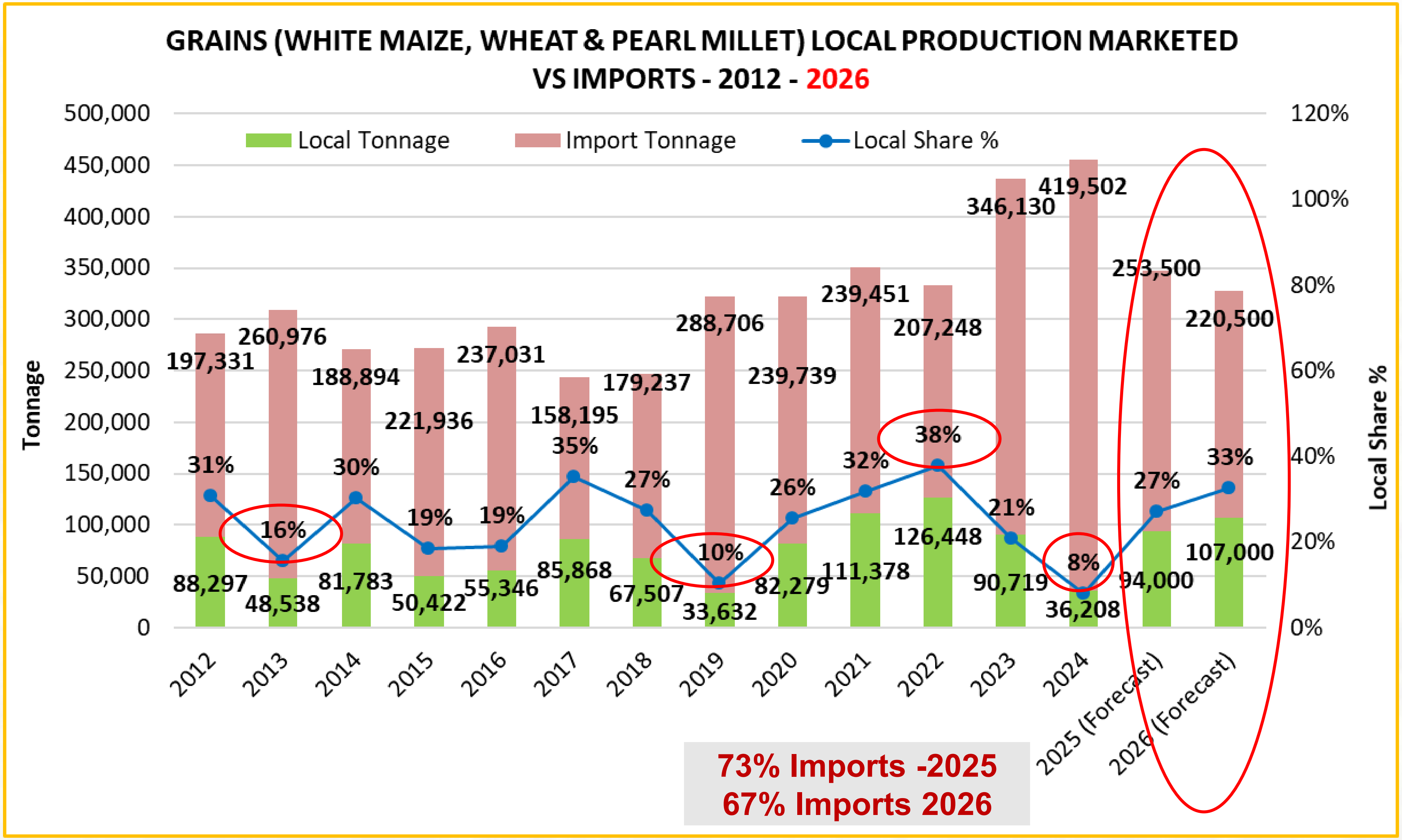

3.2 GRAIN SUPPLY TREND & OUTLOOK – 2025-2026

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Grain Trend: Imports and local production marketed - 2010 to 2026									
	White Maize Tonnage			Wheat Tonnage			Pearl Millet Tonnage		
Years	Import	Local Purchase	Local Share%	Import	Local Purchase	Local Share%	Import	Local Purchase	Local Share%
2026(Forecast)	100,000	80,000	44%	118,000	22,000	16%	1,000	5,000	83%
2025 (Forecast)	130,000	70,000	35%	120,000	20,000	14%	3,500	4,000	53%
2024	**265,258**	**31,990**	**11%**	**149,601**	**3,557**	**2%**	**4,644**	**661**	**12%**
2023	172,013	67,748	28%	172,693	18,327	10%	1,423	4,644	77%
2022	92,205	98,824	52%	114,370	24,696	18%	673	2,928	81%
2021	112,985	90,895	45%	126,441	18,498	13%	25	1,985	99%
2020	113,196	66,642	37%	125,838	11,498	8%	705	4,139	85%
2019	171,031	28,888	14%	114,363	4,466	4%	3,313	278	8%
2018	59,608	58,020	49%	118,698	7,508	6%	931	1,979	68%
2017	50,483	76,660	60%	104,244	6,863	6%	3,469	2,344	40%
2016	110,229	43,940	29%	121,261	9,822	7%	5,541	1,584	22%
2015	120,650	38,900	24%	95,190	11,411	11%	6,096	111	2%
2014	82,527	69,433	46%	103,035	11,600	10%	3,332	750	18%
2013	170,234	36,694	18%	85,257	11,312	12%	5,485	532	9%
2012	105,742	72,438	41%	87,726	14,819	14%	3,863	1,040	21%
2011	55,305	63,228	53%	84,543	11,930	12%	1,860	975	34%
2010	81,111	47,961	37%	69,519	10,038	13%	1,034	1,064	51%
Annual Average	**117,210**	**61,309**	**37%**	**112,399**	**12,844**	**10%**	**2,758**	**2,001**	**45%**

3.3 GRAIN – DOMESTIC MARKET CONTRIBUTION -2024

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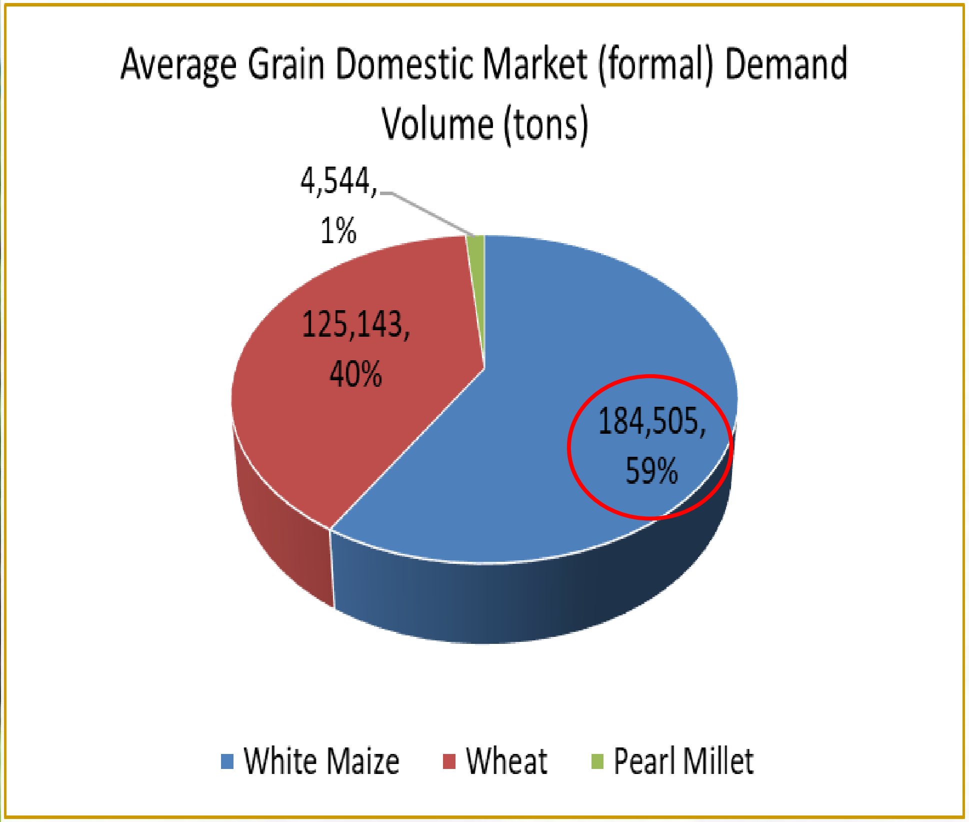

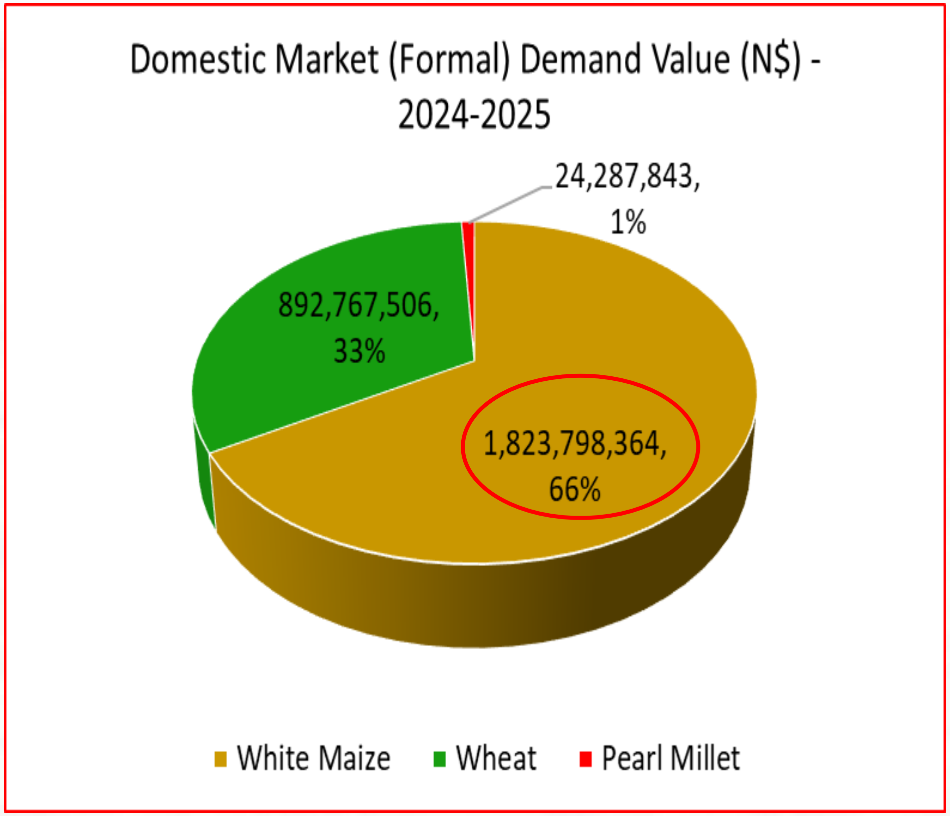

- **Contribution to demand:** white maize number 1 (59%), wheat (40%), mahangu (1%)
- **Imports contribution 2024:** White maize 63%, wheat 36% and mahangu 4%
- **Local production marketed contribution 2024:** White maize 88% , followed by wheat 10% and mahangu 2%

3.4 GRAIN DOMESTIC PRICE OUTLOOK – 2025 -2026

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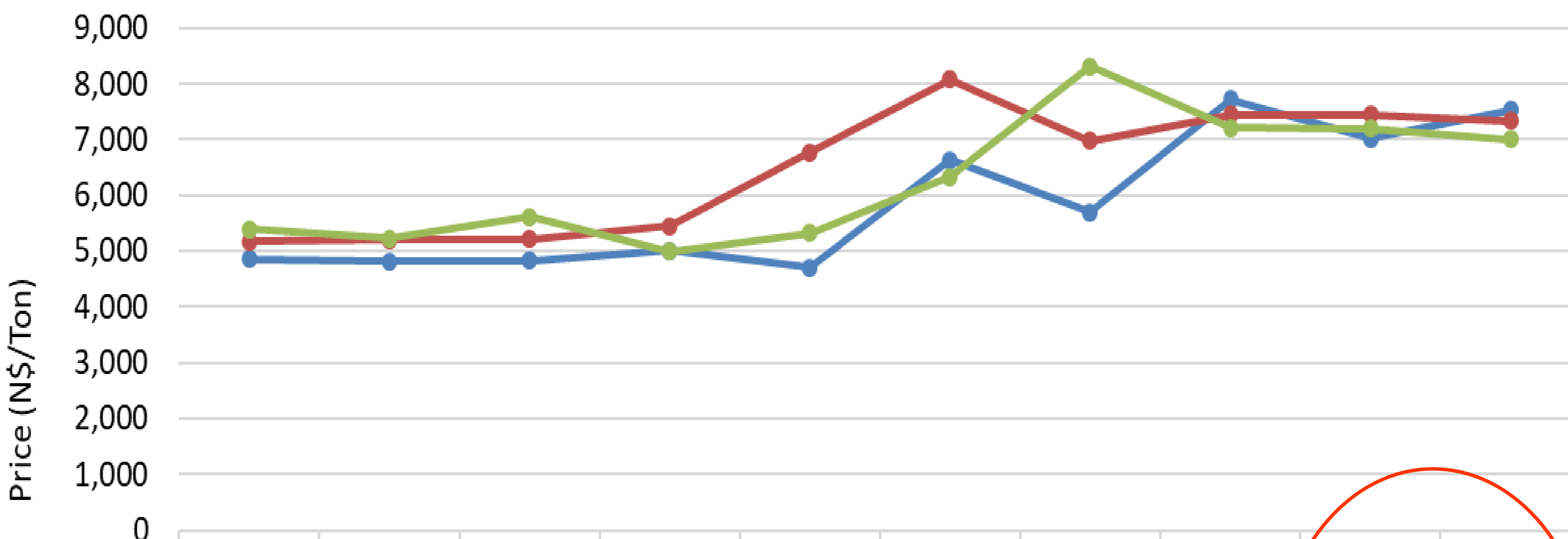
Grains Domestic Average Floor Prices for the period 2010/2011 to 2016 - 2026



	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
White Maize	4,860	4,822	4,824	5,009	4,712	6,639	5,704	7,725	7,016	7,531
Wheat	5,178	5,200	5,220	5,456	6,771	8,078	6,973	7,453	7,453	7,342
Pearl Millet	5,400	5,223	5,609	4,988	5,327	6,333	8,319	7,212	7,202	7,000

3.5 GRAIN PROCESSED PRODUCTS STATISTICS - 2024

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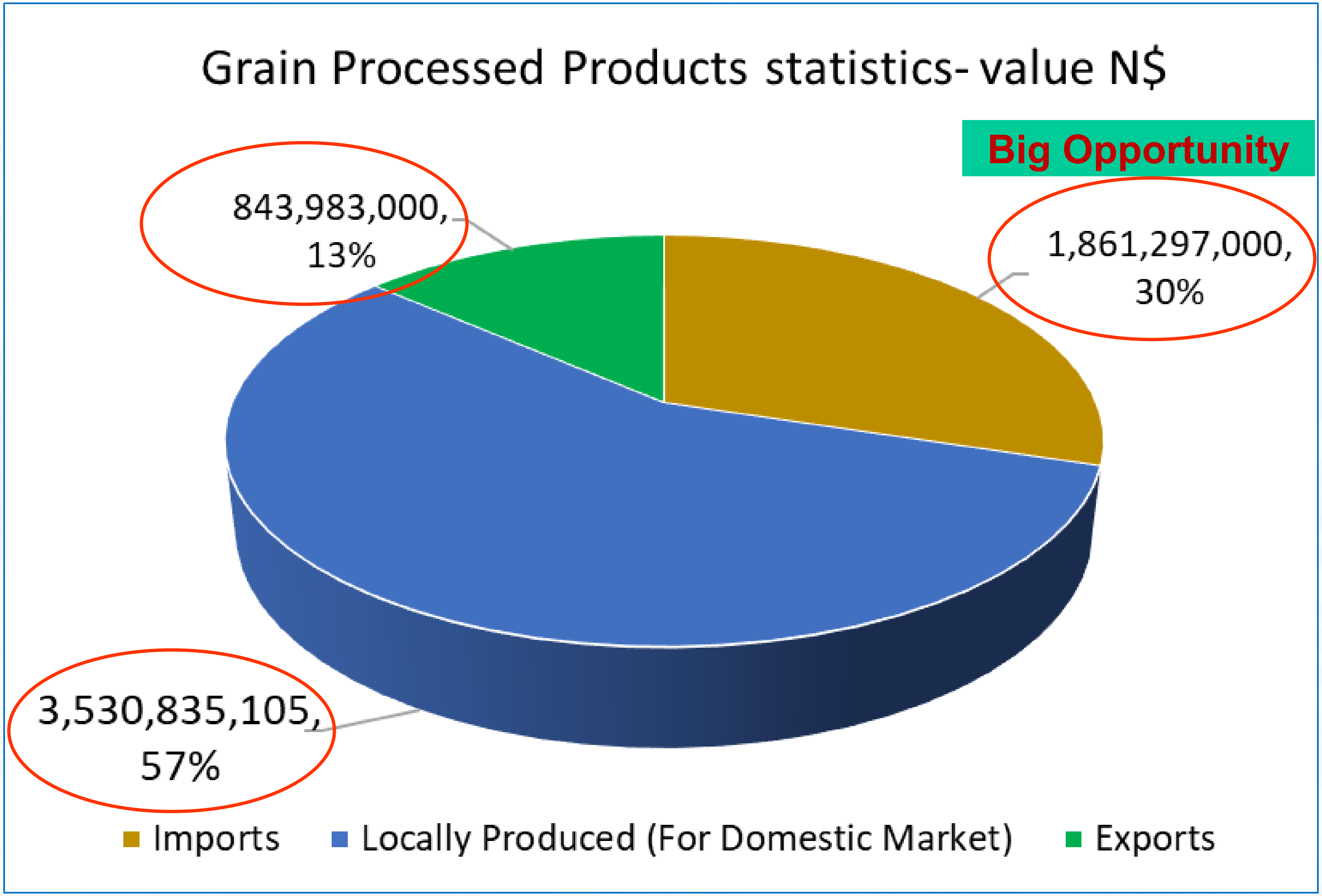
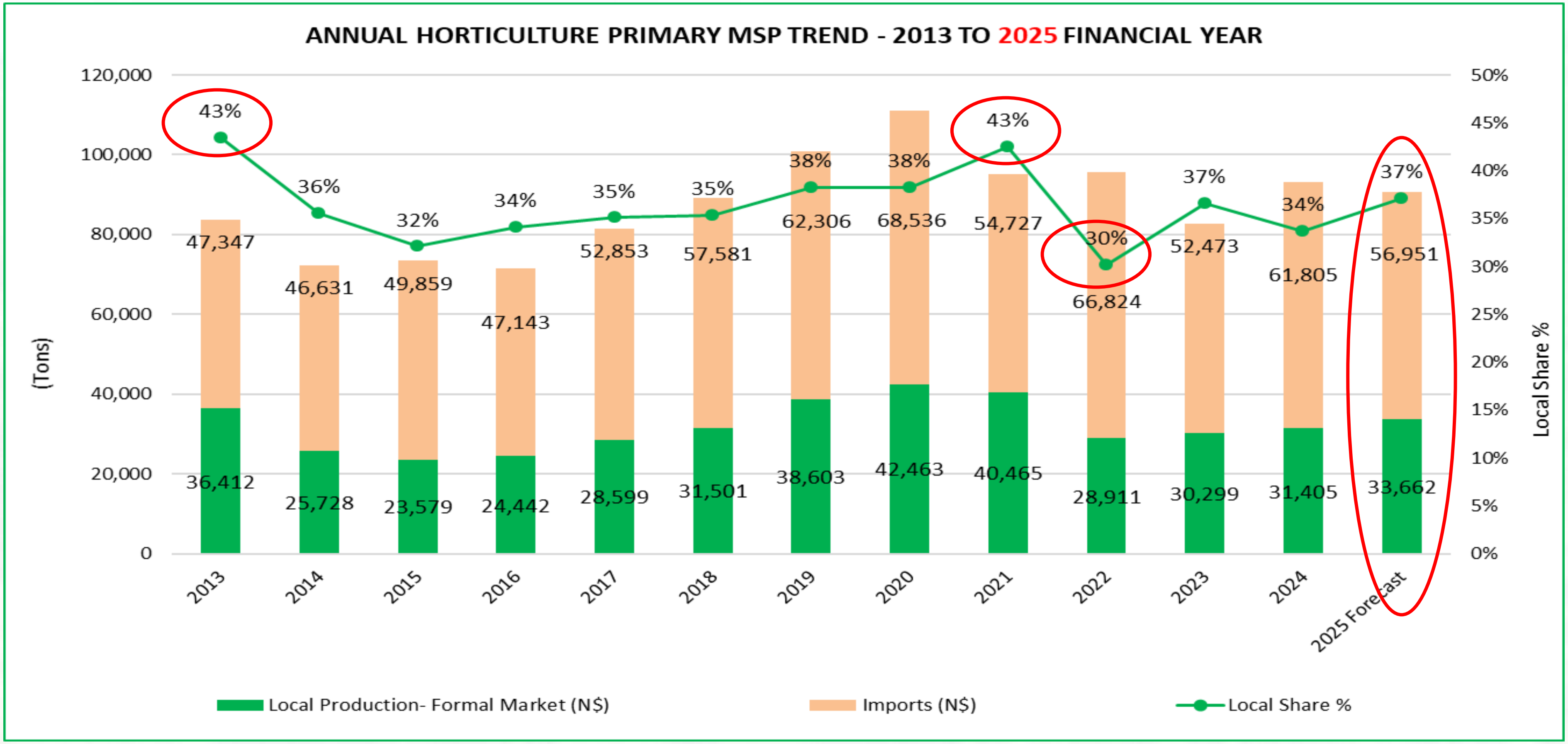


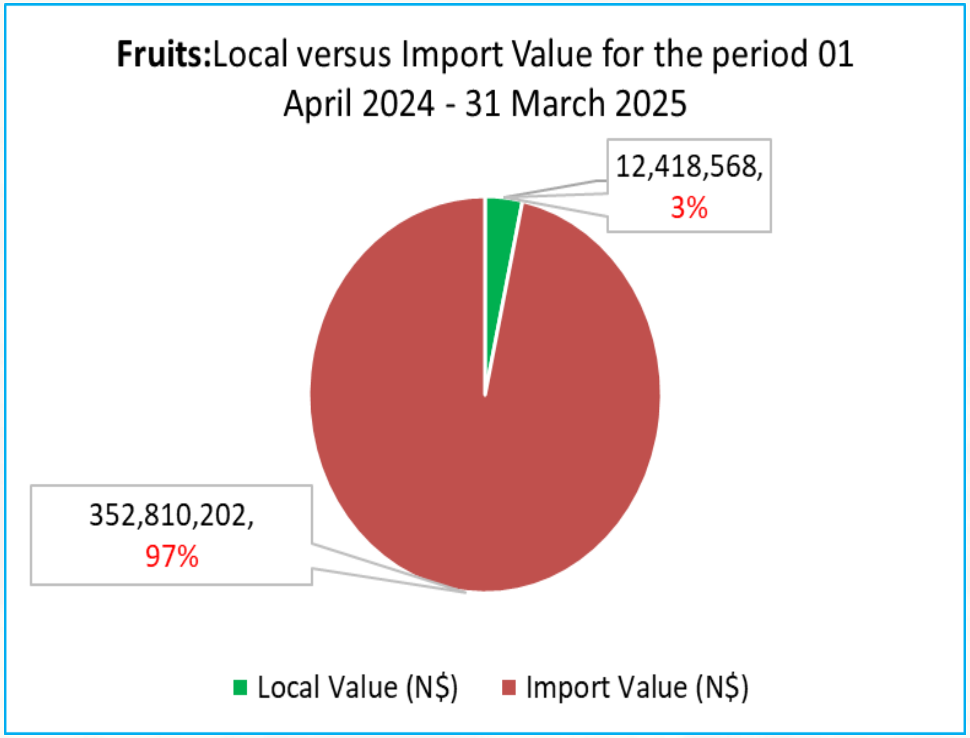
4. HORTICULTURE INDUSTRY TRENDS & OUTLOOK

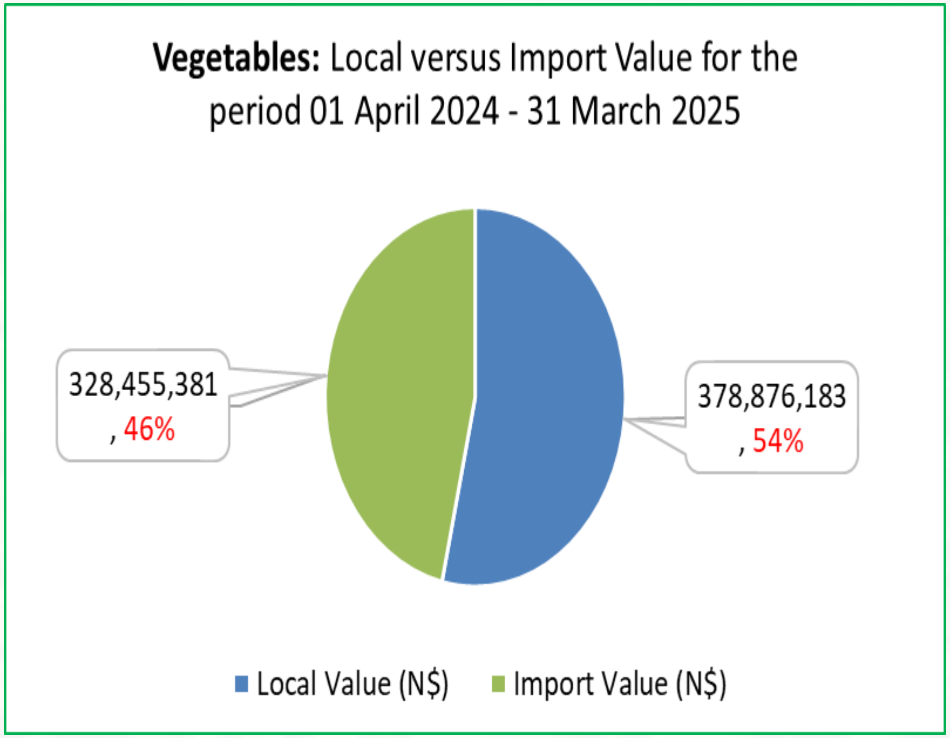
4.1 HORTICULTURE SUPPLY AND DEMAND TREND AND OUTLOOK 2025



❖ **Local production** to be marketed formally expected to **increase** from **34% to 37% (3% increase expected) in 2025**, citrus and potato production on the increase. Demand to decrease by **3%** as well, high prices in 1st quarter. **Potato Value Chain Development Scheme (NAB), and Potato Value Chain Finance (Agribank) impact expected from 2026**

4.2 HORTICULTURE - FRUIT AND VEGETABLE SPLIT 2024





4.3 HORTICULTURE EXPORTS - TRENDS & OUTLOOT 2025

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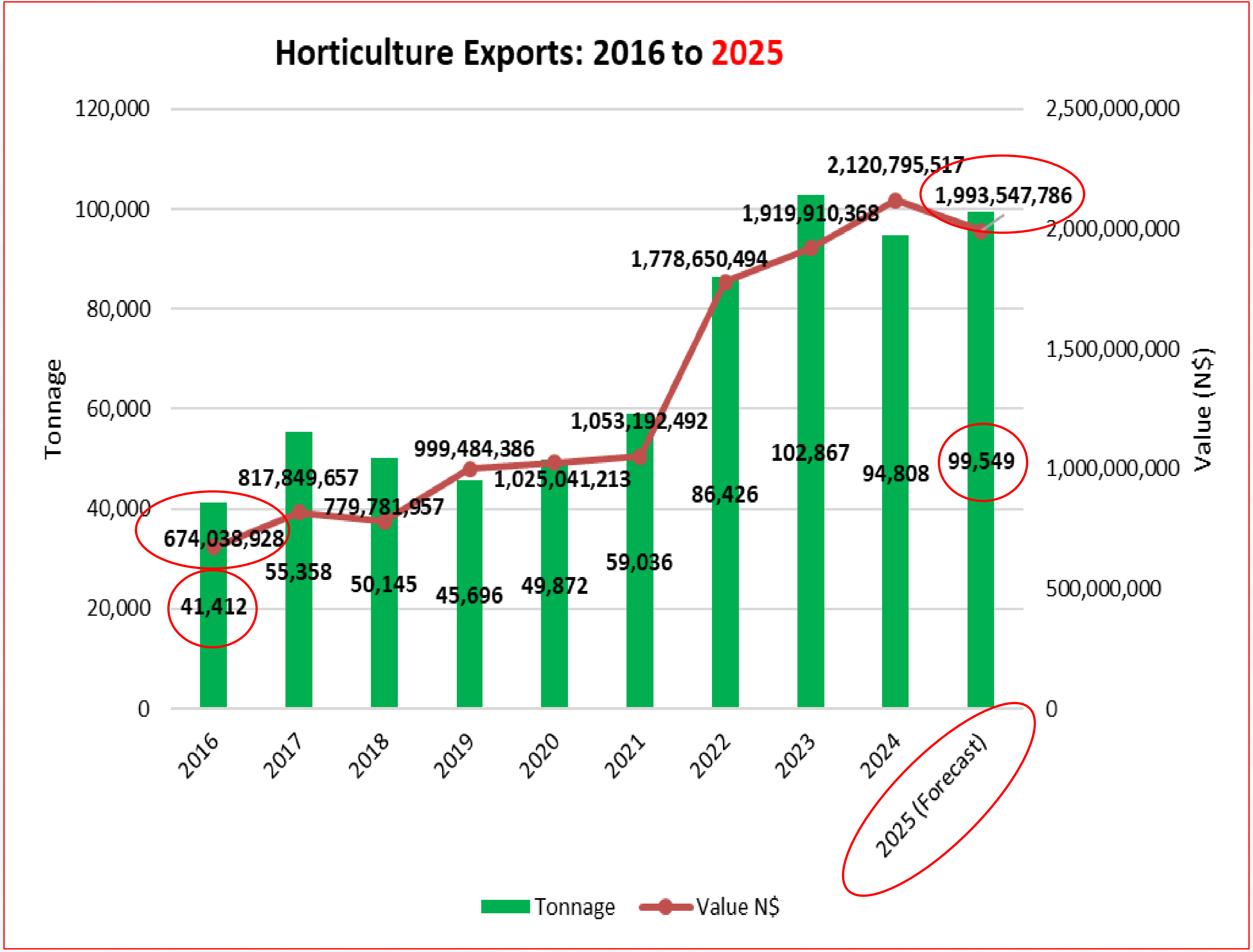
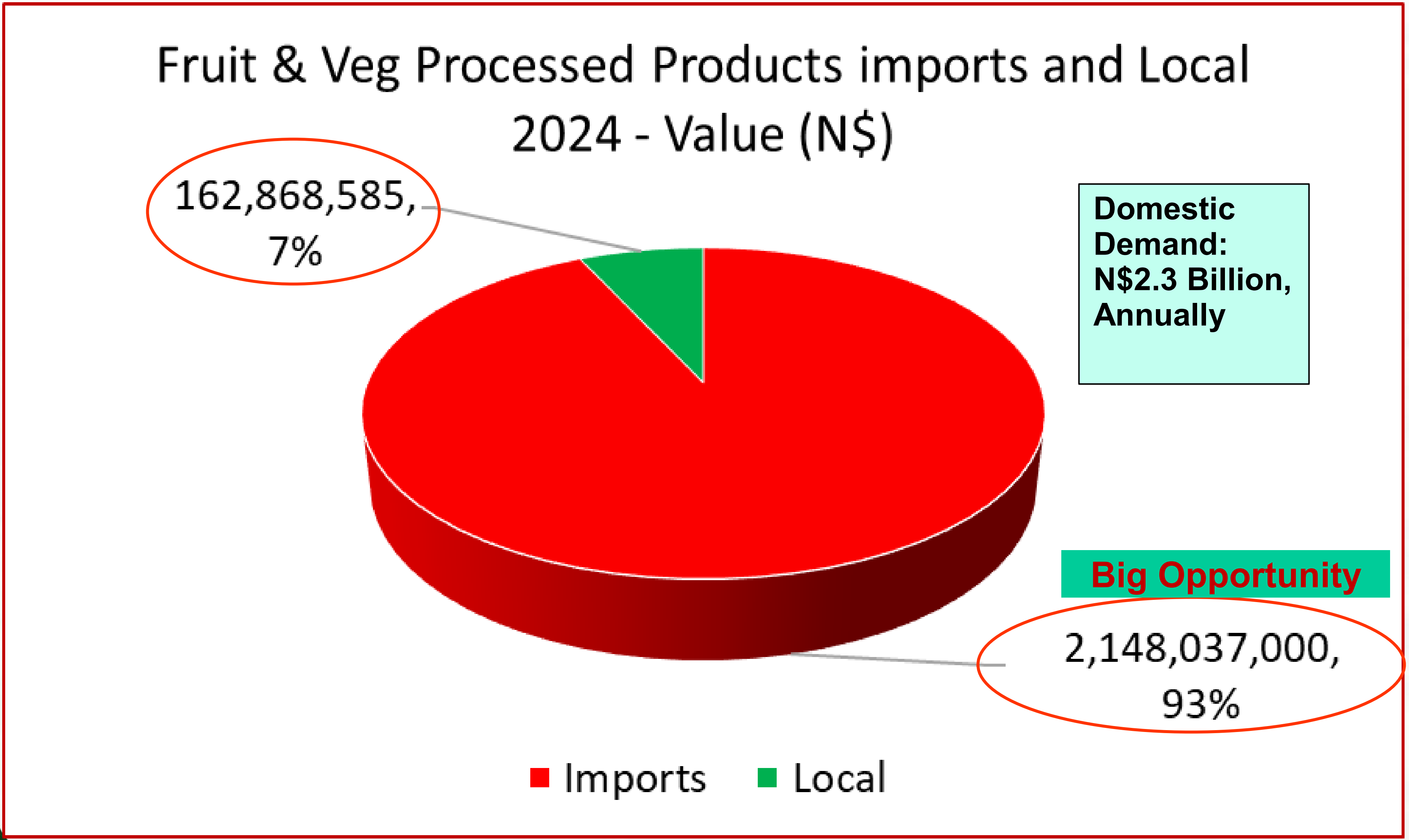


- Export **tripled** since 2016
- **Export volume increase 2025 of 5%** expected due to replanted **grape vines** that will come into production, **citrus, dates** and **blueberries**
- **Grape** makes up **64%** of our export volume, followed by vegetables such as **tomato**, **onions, pepper and butternuts**

4.4 FRUIT AND VEG PROCESSED PRODUCTS STATISTICS -2024



5. KEY MESSAGE

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- **Drought** is the number 1 risk facing the production of grains and hence there is a need to promote grain irrigated production**. A good rainy season is expected in 2025/2026**
- **Future opportunity** for **primary production** (grains, fruits and some vegetables such as potatoes) and all **crop agro-processing** products **(N$6 billion)** in the country is big **(70%)** for **food security and increase contribution to GDP**
- **Fruit production** for export (citrus, grapes and blueberries) will contribute significant to the **economy and create more jobs**
- For the subsector to **succeed** there is an urgent need for government and private sector to collaborate to address **challenges** such as **high cost of production** (**electricity** for irrigated production, seeds, fertilisers), **infrastructure development** (agro-processing, logistics, storage, and bulk water), strict **phytosanitary** controls and monitoring, **new markets,** access to **affordable finance as well as research and development.**
- Hence, NAB developed the Crop Value Chain Development strategy **(N$250 million strategy)** to contribute to addressing some of these challenges by 2030

THANK YOU!

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